AML Tuesday's Session #20 on:

High Risk Customers, EDD Measures (incl. verification of SoF/SoW)

June 25, 2024



Enhance Due Diligence

Risk Based Approach Managing Risks

Regulatory Compliance



EDD Under Monaco Requirements

Complex Transaction

Abnormally
High
Amount
Transaction

Transaction
Carried in an
unusual
scheme

Transaction that has no apparent economic or lawful purpose

High Risk Jurisdictions

PEPs

AML/CFT Law



Enhanced Due Diligence

EDD on Customer

 Objective is to gain a deeper understanding of the client's profile, transaction patterns, and risk factors

EDD on Transaction

 Objective is to establish the purpose of the transaction, economic rationale, and consistency with declared activity



High Risk Customers Examples





Examples of EDD Measures

Request Information

Verification of information by using multiple reliable and independent sources v. Relying on Customer Information

Conducting search through database or through public sources

Establish SoF/SoW

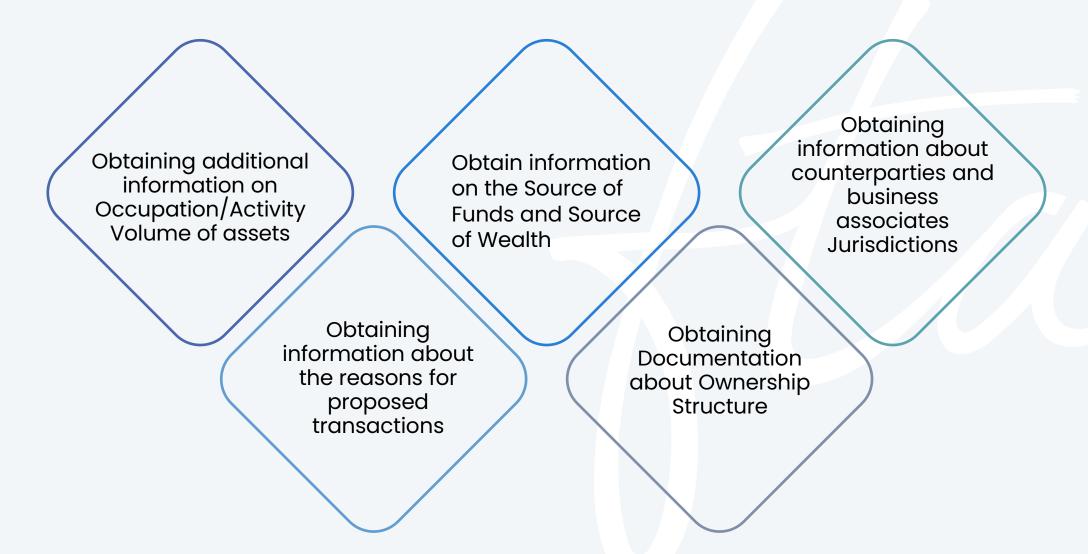
Senior management approval

Conduct Enhanced monitoring of Transactions

Request to receive payment from FI subject to CDD requirements similar to Monaco



EDD Measure - Obtaining Additional Information





EDD Measure - Conducting Search

Objective is to establish whether there is any negative media on customer

Identify close associates

Conduct searches on counterparties

Conduct search on any third party involved in the transaction



EDD Measure - Verification of Information

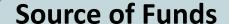
Documents issued by a government Authority or a court

Documents issued by other public sector bodies or local authorities

Documents issued by regulated professionals



EDD Measure - Establishment of SoF/SoW



- Activity that generated the particular funds for a business relationship or occasional transaction.
- Amount being invested/deposited/or wired as part of Business Relationship
- Establishment should cover the provenance of such funds and not only Institution from which the funds will be received

Source of Wealth

- Size of wealth of the customer
- Picture of how the individual acquired such wealth
- How the total net wealth of the customer or beneficial owner has been generated



Establishment of Source of Funds or Wealth

01

It should be conducted on a Risk Sensitive Basis

02

Verification requirement will also depend on the availability of publicly accessible information 03

Collected evidence should be reasonable in terms of risk related to the customer 04

Collected evidence should contribute to forming an accurate picture on customer financial profile



Source of Wealth - AMSF Guidance



UNDERSTAND

A broad picture of the Customer's total wealth and how such wealth was acquired over time (information can be directly obtained from a customer or obtained via public sources)



REQUEST

Documentary Evidence where there are doubts about the veracity of specific information provided by the Customer or where the risks are higher (e.g., PEP from Jurisdiction with high corruption risks.)



ASSESS

The legitimacy and reasonableness of customer's wealth



Source of Wealth – Documented Verification Examples

bank statements

payslips

tax returns

a will (or a certified copy)

court order (e.g. divorce settlement)

a trust deed (or a certified copy)

audited financial accounts

sale/purchase agreements

documents detailing share

share registries

records pertaining to business ownership

documents detailing share transactions, business activities, bequest of a gift, insurance payouts, inheritances, gambling winnings, trading in digital currencies, compensation from a legal ruling, etc.



Reasonable Measures - Example 1

 Customer A is an executive chairman of a listed company. Customer stated that the wealth was generated through the income from listed company.

Option 1

• Request documents from Customer, bank statement, employment contract

Option 2

- Conduct internet research
- Review information available publicly Annual reports of the company, information on the web site of the company, news and information provided on the stock exchange
- Analyze the value of the company and the customer's personal wealth based on share prices



Reasonable Measures - Case Discussion

- Customer A is a politically exposed person from jurisdiction Y with high corruption risks.
 Source of funds of the customer is sale of real estate in jurisdiction X 10 ml.
- The institution has requested to provide information and documents regarding source of wealth. The customer provided that the wealth was generated before the individual took the public position, when he was the owner of the biggest supermarket retail chain in Jurisdiction Y. He provided the abstract from the registry where it is shown he was the sole owner of the enterprise. The compliance officer has also undertaken search via public sources and has confirmed that the individual did own the enterprise.



EDD Measure - Senior Management Approval

Policy and Procedure

Type of Customers subject to approval by level of seniority

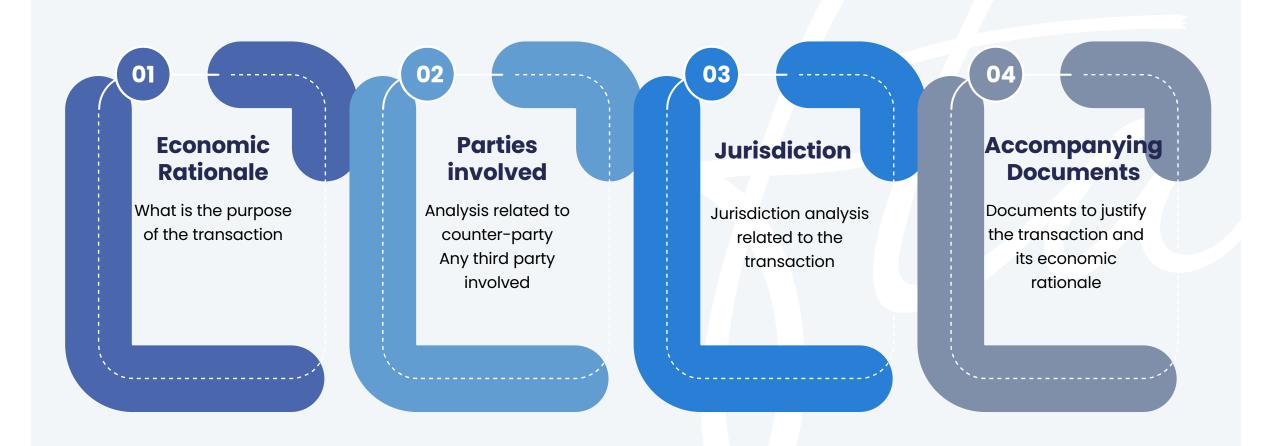
Form of approval

Timing of Approval

Record-keeping



EDD Measure - Transaction Monitoring





EDD on a Transaction

Whether the transactional activity of a business relationship is consistent with the customer's profile

The nature of the product provided

The entity's understanding of the customer's and beneficial owner's source of wealth.



EDD Consequences

Increase the risk Rating of the Customer Place thresholds on customer activity/transactions/products 03 Subject the customer's transactional activity to heightened monitoring Terminate the customer relationship



EDD Measures - Conclusion

EDD Process should

Be described under

AML/CFT Internal

Procedure

EDD Measures should be reasonable in proportion to the risk of a customer

Information obtained should be sufficient

Information obtained and analyzed and measures taken should be properly kept as Customer Profile





Thank you for your time

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Next Session: 2 July, 2024

Topic:

Sector-Specific CDD and EDD measures to be applied in Practice Lawyers, Legal Advisors, Accountants

Today's Host and Presenter: Tamar Goderdzishvili